|  | (Trust/Conflict) | (Beliefs) | (Beliefs +) |
| --- | --- | --- | --- |
| (Intercept) | 0.394\*\*\* | 0.304\*\*\* | 0.230 |
|  | (0.082) | (0.050) | (0.171) |
| Mean observed compliance (t-1) | 0.080 | 0.066 | 0.061 |
|  | (0.048) | (0.047) | (0.047) |
| Stage (Known out-group) | -0.101\*\* | -0.147\*\* | -0.242\*\*\* |
|  | (0.037) | (0.049) | (0.044) |
| Trust (out-group) | -0.078 |  | -0.230 |
|  | (0.143) |  | (0.138) |
| Conflict (out-group) | -0.033 |  | -0.009 |
|  | (0.079) |  | (0.116) |
| Trust (Union) | 0.176 |  | 0.091 |
|  | (0.099) |  | (0.081) |
| Conflict (in-group) | 0.097 |  | 0.123 |
|  | (0.230) |  | (0.197) |
| Stage × Trust (out-group) | 0.150\* |  | 0.228 |
|  | (0.073) |  | (0.130) |
| Stage × Conflict (out-group) | -0.024 |  | 0.179 |
|  | (0.094) |  | (0.099) |
| Prior beliefs (in-group) |  | 0.225\*\* | 0.218\*\* |
|  |  | (0.082) | (0.070) |
| Prior beliefs (out-group) |  | 0.198\* | 0.237\* |
|  |  | (0.097) | (0.105) |
| Stage x Beliefs (out-group) |  | 0.203\* | 0.217 |
|  |  | (0.102) | (0.112) |
| Minority in round |  |  | -0.016 |
|  |  |  | (0.018) |
| Three unions |  |  | -0.015 |
|  |  |  | (0.057) |
| Female |  |  | 0.054 |
|  |  |  | (0.146) |
| Hours worked per week |  |  | 0.007 |
|  |  |  | (0.013) |
| Education level |  |  | 0.016 |
|  |  |  | (0.020) |
| SD (Intercept participant) | 0.311 | 0.265 | 0.256 |
| SD (Residual) | 0.235 | 0.235 | 0.234 |
| Num.Obs. | 966 | 966 | 966 |
| R2 Marg. | 0.038 | 0.217 | 0.248 |
| R2 Cond. | 0.652 | 0.655 | 0.657 |
| Std.Errors | Custom | Custom | Custom |
| * p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001 | | | |